



▶ **Is a clear enemy being presented?**
(e.g. foreigners, non-believers, the police, asylum seekers)

FAQ 7

▶ **Are there any well-known symbols?**
(e.g. the Red Lion, hammer and sickle, Uncle Sam)

FAQ 6

▶ **Are any appealing slogans being used?**
(e.g. « Let's make it happen », « We can do it », « Hitler – Unsere letzte Hoffnung »)

FAQ 5

▶ **Is the message short, easy to remember and to repeat?**
(e.g. « Yes, we can », « Make America great again », « Wir sind das Volk »)

FAQ 4

FAQ 8

▶ **Is the content of the document based on lies, half-truths or pseudo-scientific facts?**

(e.g. « The earth is flat », « Your pensions are secured », « All vaccinations are dangerous »)

FAQ 9

▶ **Does the text, the picture or the music trigger or strengthen strong emotions?**

(e.g. fear, disgust, rage, hatred, compassion)

FAQ 10

▶ **Does the document want to push you to think or act in a certain way?**

If you have replied with « yes » to more than half of these questions, it is probably a matter of propaganda or manipulation.

▶ **Are there words such as « always », « all » and « never »?**
(e.g. « All Jews are rich », « Companies never do anything for their employees », « All journalists are liars »)

▶ **Are complex topics represented in a very simplified and/or black-and-white way?**

FAQ 3

▶ **Can you spot any stereotypes, clichés or prejudices specifically attributed to a nationality, ethnic group, religion or sex?**
(e.g. « Girls are bad at parking cars », « Muslims don't respect women » or « Foreigners are taking our jobs »)

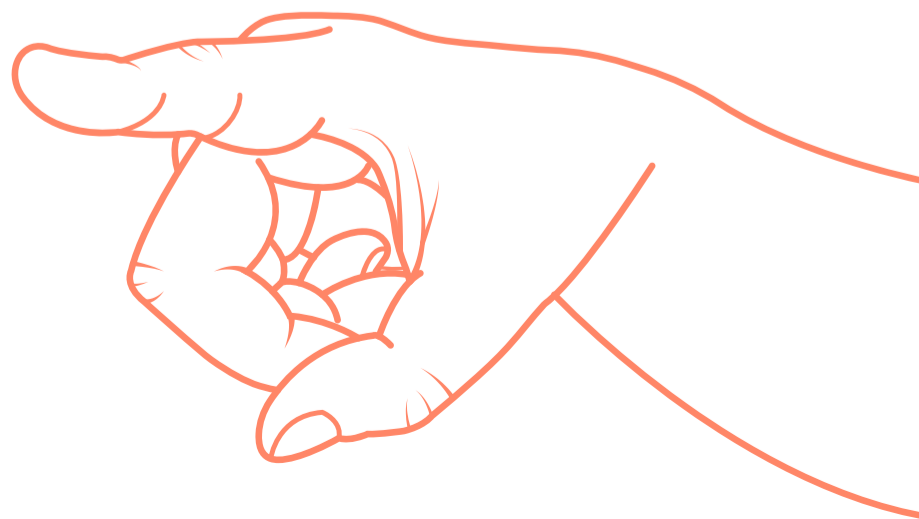
FAQ 2

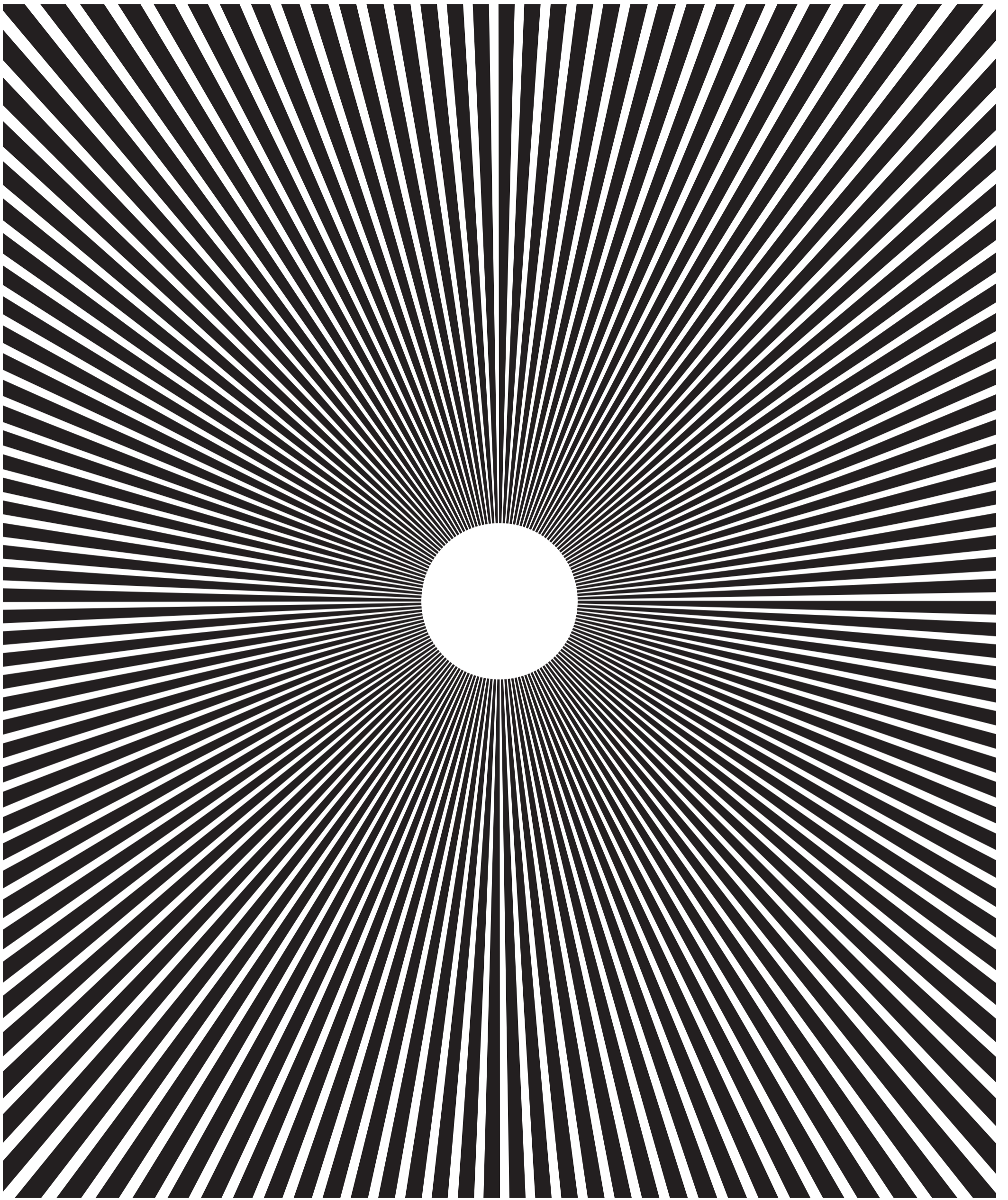
▶ **Is the Facebook post, the tweet, the poster, the speech, the snap, the movie, the text or the music aimed at a specific audience?**
(e.g. young people, women, nationals of a specific country)

FAQ 1

Information or manipulation?

▶ Ask yourself these **10 questions!**





Propaganda